

FACADE QUOTE COMPARISON CHECKLIST

Compare quotes properly before making a decision

Not all facade quotes are created equal. What looks like a competitive price at first glance can sometimes hide significant gaps in scope. Use this practical checklist to evaluate quotes side-by-side and get a true picture of what you're actually buying.

Print it, fill it out, or send it to the quoting companies and ask them to complete it. You'll quickly see who is offering a complete solution and who is leaving important items out.

Category	Styrok	Quote A	Quote B	Notes
Facade design & detailing (with revisions)	✓	<input type="checkbox"/>	<input type="checkbox"/>	
All requested elevations (e.g. front, sides, rear)	✓	<input type="checkbox"/>	<input type="checkbox"/>	
All architectural features (e.g. porticos, dormers, arches, columns, chimneys, beam undersides, deep returns, etc.)	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Wall preparation & substrate work	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Exterior insulation layer	✓ (R-10)	<input type="checkbox"/>	<input type="checkbox"/>	
Supply all cladding material (panels, corners, trims, returns, custom pieces)	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Material supplied includes waste factor	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Installation labour	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Structural upgrade costs included	N/A	<input type="checkbox"/>	<input type="checkbox"/>	
Access equipment included (scaffolding, lifts, cranes, swing stages)	✓	<input type="checkbox"/>	<input type="checkbox"/>	
On-site material handling & staging	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Delivery to site	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Fixed price	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Facade project management	✓	<input type="checkbox"/>	<input type="checkbox"/>	
Single-source responsibility (design through installation)	✓	<input type="checkbox"/>	<input type="checkbox"/>	

Notes:

- Ask each company to confirm what is and isn't included – don't assume.
- Pay special attention to items marked "No" or left blank. These are where unexpected costs often appear.
- Remember: The lowest total number rarely tells the full story. A higher upfront quote that includes more scope often proves to be better value once the project is complete.